



9059 Gaither Rd. Gaithersburg, MD 20877

October 20, 2008

To: The Productivity People

From: Homer Yen, Regional Manager – Primerica Financial Services

Re: Steve Black

To Whom It May Concern:

Thank you, Steve, for bringing your expertise to our office on Sunday, 10/19. As a group of crusading financial professionals, learning sales and communications techniques will enhance our ability to carry out our mission of helping people become properly protected, debt free, and financially independent.

Our entire group of 25 immensely enjoyed your presentation style, and we all learned some terrific concepts to help us increase our awareness level and to increase our productivity. We're all looking forward to powering up even more when we all attend Brian Tracy's upcoming event. Thank you and great times ahead!

Regards,

Thank you.
Homer

~ Homer Yen
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