

An Independent Agent Representing



April 11, 2005

Brian Tracy;

Thank you for sending your trainer to our sales meeting. He shared ideas that were beneficial to both our new agents as well as our veteran sales team. They all left with a little more bounce in their step.

I would recommend your workshop to other AFLAC district office as well as any sales team looking to increase sales productivity.

Sincerely,

A handwritten signature in black ink that reads "Rosalind Cieslewicz". The signature is written in a cursive style with a large initial "R".

Rosalind Cieslewicz
District Sales Coordinator